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# Sage ERP X3 Newsletter

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## ONE ERP SYSTEM, MANY USES

### How Sage X3 Meets Requirements of Several Key Industries

Sometimes it's a challenge aligning your operational requirements with the standard features of your ERP software. Your system should support the unique business processes that provide your company with a competitive advantage, without expensive customizations or awkward "work-arounds."

With Sage ERP X3, you'll get the best of both worlds with easy to use process configuration capabilities along with a wide range of standard features. In fact, Sage X3 is designed to meet the unique needs of several key industries with built-in features that are delivered right out of the box.

#### Food and Beverage

Heavy regulation and continuous legislative change in the food and beverage industry means that you need to keep a close eye on things like ingredient lot traceability and quality control. With Sage X3 you can maintain complete forward and backward lot traceability for each ingredient and end-item, along with an audit trail and historical archive for multiple years. Built-in features also help you manage formulas and recipes, potency, by-products, packaging units, shelf-life, and more.

#### Hard Goods Manufacturing and Wholesale Distribution

Whether you make-to-stock or make-to-order, Sage X3 offers features that speed up your production process and lead times and streamline procurement. You can optimize shop floor scheduling with the finite capacity planning tool, or bundle finished goods using the kit assembly features.

If you're a wholesaler, Sage X3 also provides features you'd expect like warehousing, logistics, inventory control, inventory allocation routines, and automated landed cost calculations all built-in ... no need for 3<sup>rd</sup> party software add-ons.

#### Chemicals

For the chemical industry, Sage ERP X3 manages hazardous materials use by including linked Material Safety Data Sheet (MSDS) attachments and chemical inventory software. Standard features also allow you to control formulas and recipes, potency, by-products, packaging units, shelf-life lot control and traceability, specific gravity, weight calculations, and quality control.

#### Pharmaceuticals and Life Sciences

For pharmaceutical and nutraceutical manufacturers, Sage ERP X3 offers automated support for process or batch manufacturing involving formulation management, weight calculations, and potency management. For medical device manufacturers, Sage X3 supports the production of discrete units in configure-to-order, make-to-order, assemble-to-order, or make-to-stock environments.

**A Note About Quality Control:** Regulations for strict quality assurance and control are common in industries like Food and Beverage, Chemicals, and Life Sciences. That's why Sage ERP X3 provides a comprehensive quality control process, ability to conduct inspections, and automatically quarantine suspicious or substandard items for further inspection or disposal.

Contact us if you'd like to "switch on" Sage X3 standard options for **YOUR** industry.

sage

Authorized Partner

# Going Global With Sage ERP X3

Improvements in technology and communications have made it easier to sell - and source - your products all over the world. While there's plenty of opportunity to expand your business into new markets, you might be asking yourself "do I have the proper systems in place to support such international ambitions?" With Sage ERP X3, the answer is yes and here's why.

## Following the Money Trail

If you're selling into foreign countries, it's important to be able to take your customer's currency into account throughout each stage of the transaction process - from order entry and invoicing, to payment processing and ultimately to the general ledger.

From Pesos and Pounds to Euros and Yen, Sage X3 provides built-in currency conversion with the ability to store and update price lists in the customer's currency, as well as post gains and losses from currency fluctuation to the GL.

## The International Language of Business

Sage X3 is configured for a wide range of languages, each of which can be assigned per user. So your Spanish AP clerk, French warehouse manager, and Italian accounting staff all use the same system but are able to use screens to display their native language. This can come in handy for companies that have branches or divisions in several countries.

Every country has unique regulatory and legal requirements that you'll need to follow. That's why Sage X3 has country-specific parameters that are built right into the system, allowing you to configure options that account for local practices, taxation rates and laws, financial reporting rules, and other nuances of just about any jurisdiction.

## Extending Your Supply Chain

When it comes to managing a global supply chain, information needs to flow seamlessly, regardless of whether it's between your own business units or your foreign business partners. Because Sage X3 is natively web-based, accessing and updating the system is made easy. For example, providing access to your foreign manufacturing partner allows them to update key information such as production schedules, promised delivery dates and advanced shipment notifications as if they were an extension of your business.

Technology is breaking down borders, allowing you to compete effectively in this brave new "global economy."

[Contact us](#) if you'd like to learn more about going global with Sage ERP X3.

## SAGE ERP X3 VERSION 6.4

Sage recently released Sage X3 Version 6.4 with over 80 functional enhancements and customer requested features including:

- Usability Improvements to smooth workflow and increase efficiency
- Added legislation and controls for 3 additional countries
- Reporting enhancements and new accounting controls for check printing

**Contact Us to request an email copy of the Version 6.4 Release Guide!**

*"COMPANY TAGLINE HERE"*



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