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Sage 500 ERP Newsletter

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sage
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A PREVIEW OF SAGE 500 ERP 2013

Sage recently provided us with a preview of what's to come in Sage 500 ERP 2013 which is targeted for release in Nov-Dec 2012. For those of you that are wondering, Sage 500 2013 is the new name for what was previously referred to as "Version 7.5." Without further adieu, let's take a look.

Accounting, Finance, and Cash Receipts

A wide range of customer-requested enhancements will benefit accounting and finance. A new **Print ACH Remittance** task makes it easy to generate the hard copy documentation required for ACH confirmation and audit purposes. And when it comes to managing cash receipts, Sage 500 customers submitted two primary requests:

Import Pending Cash Receipts - with the increased use of electronic funds transfer, lock boxes, and third party web pages, a new import utility will be added in cash receipts to minimize the manual entry typically required to process these alternative payment methods.

Tracking Miscellaneous Cash Receipts - standard reports and onscreen views will be enhanced to include miscellaneous cash receipt transactions in order to minimize the effort in reconciling these payments by Accounts Receivable and Cash Receipts personnel.

When it comes to **Bank Reconciliation**, Sage 500 2013 improves the experience with a re-sizable screen and the ability to reprint the register as many times as needed. **Period End Closing** is also enhanced with the ability to lock down postings (and override if needed) to individual sub-ledgers, offering better control over posting of "trailing" transactions after period end is complete.

Sales and Pricing Enhancements

Sage 500 ERP 2013 includes enhancements that improve the pricing of items, processing of orders, accuracy of tax calculations, and the assignment and tracking of freight charges. New features in these areas include the ability to implement **Global Pricing Changes**, **Copy an Existing Sales Order or Quote** (and modify it) to a new customer, improvements to the **Sage Sales Tax** module, and the introduction of a new and **integrated shipping software** suite by SmartLinc.

Other Notable Improvements

Sage 500 ERP 2013 also includes enhancements that are specific to **Manufacturing** operations, brand new **Business Insights Explorer** views, significant changes in **Credit Card Processing** including mobile card swipe capabilities, and broader "ease of use" improvements throughout the system. There are so many enhancements, we can't get them into a single article. But feel free to contact us and we'll email a copy of the Sage 500 ERP 2013 pre-release guide with all the details.

Want More Info? Contact us for a copy of the Sage 500 ERP 2013 Pre-release guide with 30+ pages of details on the upcoming release.

FRx Conversion Assistant for Sage 500

The FRx Conversion Assistant for Sage 500 ERP is due for release later this year. This utility is designed to aid in the transition from Microsoft® FRx 6.7 to Sage ERP Intelligence Reporting (only available for Sage 500 ERP 7.4). It will speed the process of converting and recreating your existing FRx reports to Sage ERP Intelligence reports. Stay tuned for more detail once the utility is officially released.

Sage 500 Version Support Update

As a reminder, support for Sage 500 **Version 7.2** will end **September 30, 2012** and support for Version 7.3 is expected to end next year on Sept 30, 2013. The general Sage policy is to support the current version plus two prior versions. [Check the current support schedule online for more detail](#)

Contact us if you need assistance with an upgrade to the current Version 7.4 or would like to start planning for the release of Sage 500 ERP 2013 later this year.

Sage 500 Endorsed Solutions Webcasts

There's a Solution for That

Did you know that Sage offers a host of Endorsed Solutions that can add a whole new dimension to your Sage 500 system? This select group of add-on solutions are hand-picked by Sage and include applications for eCommerce, EDI, Sales Tax, Electronic Document Management, and more.

To learn more, visit the [Sage 500 Endorsed Solutions](#) website where you can download product spec sheets and white papers, or watch any of the **on-demand, self-running webcasts** to see whether any of these add-on solutions are a good fit for your business.

The Future of Sage 500 ERP

During a keynote speech at the recent Sage Summit partner and customer conference, Sage executives shared their plans to consolidate the wide portfolio of business software products that they support. In doing so, Sage indicated that the underlying technology of Sage 500 may **not** be suited for a long term, cloud-enabled future.

What Does That Mean?

While the product may not make the leap to the next generation of technology (which is migrating to the cloud), Sage is committed to supporting Sage 500 for at least the next 5 years (through 2017) and will continue to add improvements and new features on the current platform - beginning with the release of Sage 500 2013 (formerly referred to as "Version 7.5") expected later this year.

Going Forward

Sage has indicated that they will continue to re-evaluate the position of Sage 500 within their overall portfolio and may decide to extend support beyond 2017. In any event, rest assured that as your business and technology partner, we will continue to support your needs and your Sage 500 system for the next 5 years and well beyond. We'll also be sure to immediately communicate any new developments as more details become available.

In the meantime, please be sure to Contact Us to discuss any specific questions or concerns you may have about the announcement.

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